COURSE SYLLABUS · PLANNED PROFESSIONAL CERTIFICATE

International Negotiation

Part of: International Negotiation & Global Organizations

Credential	Planned duration	Delivery	Planned tuition
Professional Certificate	3–6 months	Hybrid: online, live virtual sessions, selected in-person activity in Washington, DC	$100 per credit-equivalent, where applicable

Learning outcome

Apply basic cross-border negotiation techniques.

Career application

Negotiation support roles. Illustrative only; not a placement, salary or employment guarantee.

Academic pathway

Eligible coursework may apply toward: **International Negotiation & Global Organizations Diploma**, under NBU's academic-progression and transfer-credit policies. Actual credit application is decided case by case.

Course schedule, readings and assessment

The instructor, weekly topics, readings, assignments and grading for this course are issued in the faculty-approved course syllabus before the course begins and published on the program page. They follow NBU's academic policies in the 2026–2027 catalog.

Support

Admissions: admissions@nationbuilderuniversity.com · Accessibility: accessibility@nationbuilderuniversity.com · Careers and internships: careers@nationbuilderuniversity.com

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